1	BEFORE THE ARIZONA CORPORATION COMMISSION
2	BOB STUMP
3	Chairman GARY PIERCE Arizona Composition Commission
4	BRENDA BURNS DOCKETED
5	Commissioner BOB BURNS 0CT 2 5 2013
6	Commissioner SUSAN BITTER SMITH  DOCKETABLY  OLD  OLD  OLD  OLD  OLD  OLD  OLD  O
7	Commissioner
8	IN THE MATTER OF THE APPLICATION ) DOCKET NO. T-03471A-13-0244
9	OF COX ARIZONA TELCOM, L.L.C.  TARIFF FILING TO INCREASE  DECISION NO. 74150
10	MAXIMUM RATES ON VARIOUS ORDER SERVICES.
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14	Open Meeting October 16 and 17, 2013
15	Phoenix, Arizona
16	BY THE COMMISSION:
17	<u>FINDINGS OF FACT</u>
18	1. Cox Arizona Telcom, L.L.C. ("Cox" or "Company") is certificated to provide intrastate
19	telecommunications service as a public service corporation in the State of Arizona.
20	2. On July 12, 2013, Cox filed revisions to its Local Exchange Service Tariff to increase
21	maximum recurring, non-recurring, and per minute rates for residential services.
22	3. Although Arizona Corporation Commission ("Commission") approval of the proposed
23	tariff revisions would authorize Cox to increase its customers' rates (per A.A.C. R14-2-1110), Cox
24	does not propose to increase any recurring, non-recurring, or per minute rate that it currently
25	charges any of its customers at this time.
26	4. On September 16, 2013, Cox provided Staff with a copy of its Customer Notice and

Affidavit of Mailing indicating that the bill message is being sent out to all of Cox Arizona

Telcom, LLC's residential customers through the billing period of September 13 - October 13,

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- 2013. In addition, on September 23, 2013, Cox filed an Affidavit of Publication indicating that the same Customer Notice was published in The Arizona Republic on September 20, 2013.
- 5. In Decision No. 60285, dated July 2, 1997, the Commission concluded that the local exchange company and the intraLATA/interLATA services which Cox provides are competitive pursuant to Arizona Administrative Code ("A.A.C.") R14-2-1108 of the Commission's Competitive Telecommunications Services Rules. The pricing and rate change provisions of A.A.C. R14-2-1109 and A.A.C. R14-2-1110 apply to changes in either the price levels or maximum rates for services provided by Cox. A.A.C. R14-2-1109 allows Cox to price a competitive telecommunications service at any level at or below the maximum rate stated in the Company's tariff on file with the Commission, provided that the price for the service is not less than the Company's total service long-run incremental cost of providing the service. Pursuant to A.A.C. R14-2-1110, Cox is required to submit the following information in order to increase the maximum rates for a competitive telecommunications service:
  - A. A statement setting forth the reasons for which a rate increase is required;
  - B. A schedule of current rates and proposed rates and the additional revenues to be derived from the proposed rates; and
  - C. An affidavit verifying that appropriate notice of the proposed rate increase has been provided to customers of the service.
- 6. In its July 12, 2013 filing, Cox proposes to increase maximum recurring, non-recurring, and per minute rates for 23 residential services and add one new service, a telephone number change charge. The proposed increases are listed in Exhibit 1 attached to this Memorandum. Cox does not propose to increase any recurring, non-recurring, or per minute rate that it currently charges its customers at this time. On July 31, 2013, Cox filed an amended tariff revision to remove the telephone number change charge from this filing. On September 16, 2013, Cox filed an amended tariff revision changing the effective date to October 16, 2013.

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## **Background**

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- 7. On July 26, 2013, Staff issued its First Set of Data Requests. On August 1, 2013, a Confidentiality Agreement was signed between Staff and Cox. On August 1, 2013, Cox provided responses to Staff's First Set of Data Requests.
- 8. In its response, Cox explained that approval of the proposed maximum recurring and non-recurring rate increases are being sought for two reasons:
  - A. Specifically for the non-recurring items, the reason is due in part to Cox moving to a standardized rate approach across all of it markets. Cox is seeking to have one rate (e.g., installation charge) for each of the products that it provides. For purposes of efficiency in its nationwide marketing efforts, it is more cost effective to advertise one installation rate across the country than have multiple rates for the same service; and
  - B. In regards to the recurring items, these services are priced to reflect the competitive market in which Cox operates. Since market prices fluctuate, Cox is seeking the ability to price its services based on competitive reactions. Cox is seeking higher maximum rates to enable it to react to market forces and process its services accordingly, something it has limited ability to do with the services that are part of this application.

### Staff's Analysis

- 9. On September 16, 2013, Cox provided Staff with a copy of its Customer Notice that informs the impacted customers of the proposed rate changes. The Customer Notice will be in the form of a bill message, in both English and Spanish, of two paragraphs in length, informing customers of the application filed with the Commission and directing customers to Cox's website for detailed information regarding the proposed maximum recurring and non-recurring rate increases. Customers unable to use the Cox website are able to receive paper copies of the proposed maximum recurring, non-recurring, and per minute rate increases by contacting Cox using information provided in the bill message. Cox also provided Staff with an Affidavit of Mailing indicating that the bill message is being sent out to all of Cox Arizona Telcom, LLC's residential customers through the billing period of September 13 October 13, 2013. In addition, on September 23, 2013, Cox filed an Affidavit of Publication indicating that the same Customer Notice was published in The Arizona Republic on September 20, 2013.
- 10. Since this filing increases the maximum rates for services that have been classified as competitive under the Commission's Competitive Telecommunications Services Rules, A.A.C.

Decision No. 74150

R14-2-1110 applies to Cox's proposal. Cox provided the information required by A.A.C. R14-2-2 1110.

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#### Staff's Conclusions

- 11. The proposed rate increases contained in this filing are for services that have been classified as competitive by the Commission and that are now subject to the Commission's Competitive Telecommunications Services Rules. Under those Rules, rates for competitive services are not set according to rate of return regulation standards. Staff requested information from Cox to allow it to determine the potential effects of approval of the filing. Cox provided information indicating that if it raised all of its rates to the new maximum rates requested in this docket, the expected effect of this filing would be an increase to Cox's annualized Arizona revenues of less than 17 percent. Since Cox will not be raising the actual or current rates corresponding to the 23 services in this application, the initial market impact will be zero.
- 12. Staff obtained information regarding Cox's fair value rate base. Due to the nature of the competitive market and other factors, a fair value analysis is not necessarily representative of the Company's operations. Therefore, while Staff considered the fair value rate base information of Cox, it did not accord that information substantial weight in its analysis of this matter.
- 13. The proposed maximum recurring, non-recurring, and per minute rates are comparable to the rates for similar services provided by other telecommunications companies operating in the State of Arizona. Staff believes they are just and reasonable. In addition, the rates ultimately charged by Cox will be heavily influenced by the market.

#### Staff's Recommendation

14. Staff recommends approval of this application.

#### CONCLUSIONS OF LAW

- Cox Arizona Telcom, L.L.C. is a public service corporation within the meaning of 1. Article XV of the Arizona Constitution.
- 2. The Commission has jurisdiction over Cox Arizona Telcom, L.L.C and the subject matter in this filing.

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1	3. The Commission, having reviewed the filing and Staff's Memorandum dated
2	October 2, 2013, concludes that the proposed tariff revisions as discussed herein are reasonable,
3	fair and equitable and therefore in the public interest.
4	<u>ORDER</u>
5	IT IS THEREFORE ORDERED that Cox Arizona Telcom, LLC's proposed tariff revisions
6	for the 23 services discussed herein are approved.
7	IT IS FURTHER ORDERED that this Decision shall become effective immediately.
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9	BY THE ORDER OF THE ARIZONA CORPORATION COMMISSION
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11	CHAIRMAN COMMISSIONER
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14	COMMISSIONER COMMISSIONER COMMISSIONER
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16	IN WITNESS WHEREOF, I, JODI JERICH, Executive Director of the Arizona Corporation Commission, have
17	hereunto, set my hand and caused the official seal of this Commission to be affixed at the Capitol, in the City of
18	Phoenix, this 25th day of October, 2013.
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21	JODI JERICH EXECUTIVE DIRECTOR
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23	DISSENT:
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